

# Transforming imaging data into actionable predictions

We exist to improve patient outcomes



# From imaging data to Personalized Medicine

Every day 10 million imaging exams are performed globally.

These are 10 million life and death diagnoses that doctors must make.

But what if we could go much further than the eye can see?

What if AI-powered imaging could not only assist doctors in diagnosis but now predict the evolution of patients?

At Quibim, we design pioneering tools that unlock the data hidden in medical images to understand each patient and predict individual outcomes.

## Track record so far



**3x**

Growth YoY' 21-22

**\$20m+**

Funds Raised

**100m+**

Medical Images Registry

**125+**

Sites Using Quibim

**1000+**

Clinicians Using our Platform

**2021**

Commercial Launch

**350+**

Journal Publications


**70+**

Employees

**20+**

Awards

# What does success look like in Personalized Medicine?

1  Improve **disease knowledge (diversity/ subtype)**. Early detection of patients at risk.

2  Identify patients **most likely to respond** to a treatment. Reduce adverse events.

3  Maximize **drug development programs** (fast-track through real-world imaging data, cost-effective process)

# The Right Time for predictive imaging biomarker panels

Data acquisition  
AI workflow

Predictive panels

Personalized therapies.  
Improved outcomes

Genomics



EHR/Path

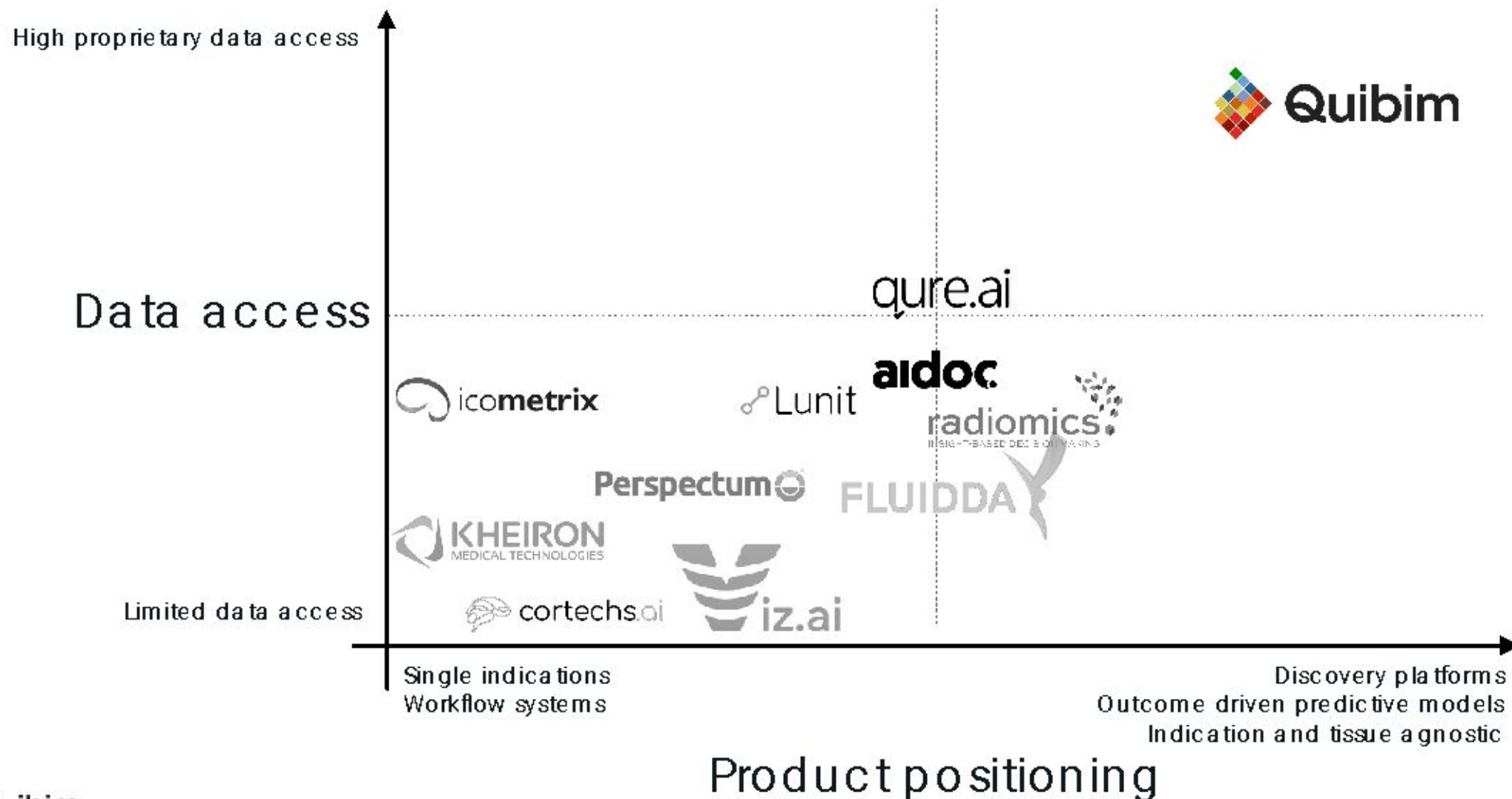


Imaging



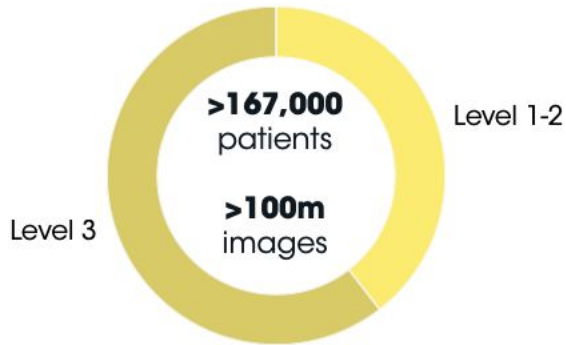
Top-5 biopharma  
companies

# Why Quibim?



# Why Quibim?

## DATA + PLATFORM + MODEL



**Data quality levels:**

- Level 1: Images only
- Level 2: Images + other test data + diagnosis
- Level 3: Images + other test data + diagnosis + patient outcomes

### High quality data access at scale

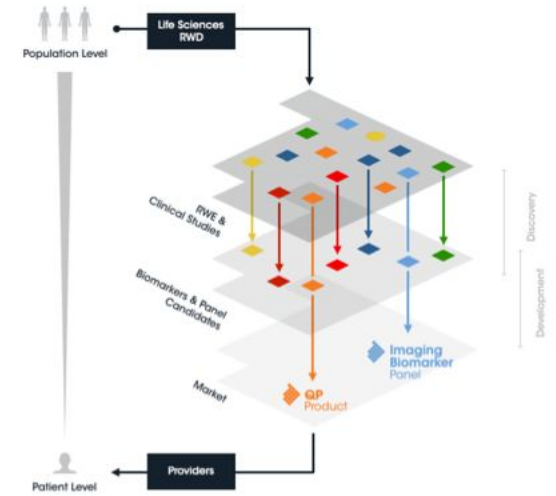
Quibim is the backbone platform of the biggest international research initiatives on cancer imaging. Imaging data combined with high quality annotations (final diagnosis, genomics, patient outcomes).

### Technology platform

Tissue-agnostic. AI is applied at 3 levels: image quality harmonization across scanners, organs and lesions detection, features extraction and prediction of patient outcomes.

### Research - Care partnership model

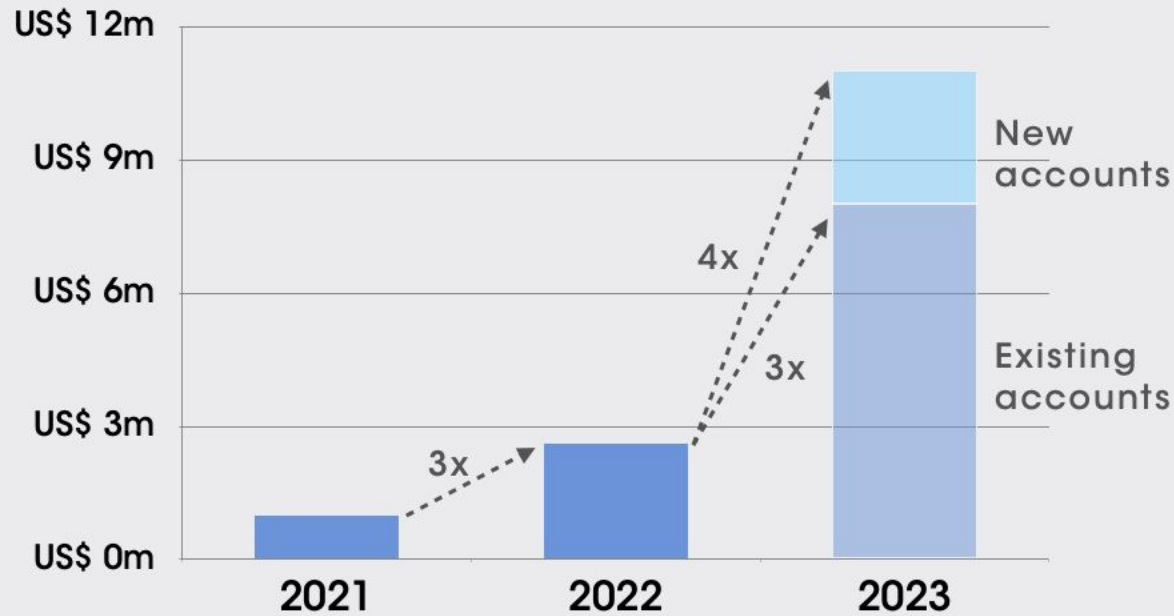
We are not service providers, we partner to create innovative AI models on top of our platform that are licensed to our partners, preserving IPR and feeding our product roadmap.



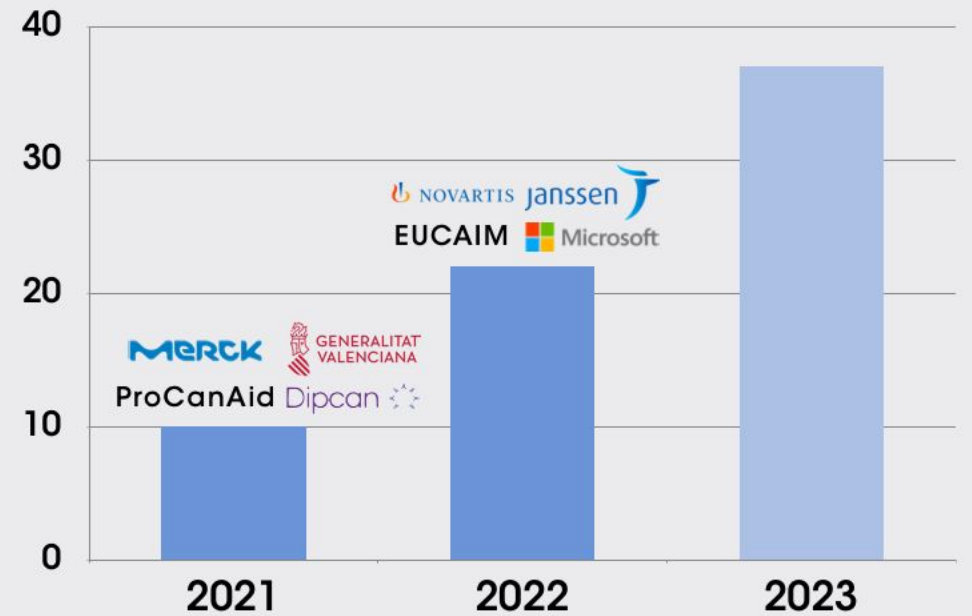
# With strong growth momentum

3x growth YoY, based on partnerships and strategic collaborations

### ARR progression (in million USD)



### Deals, partnerships & strategic collaborations

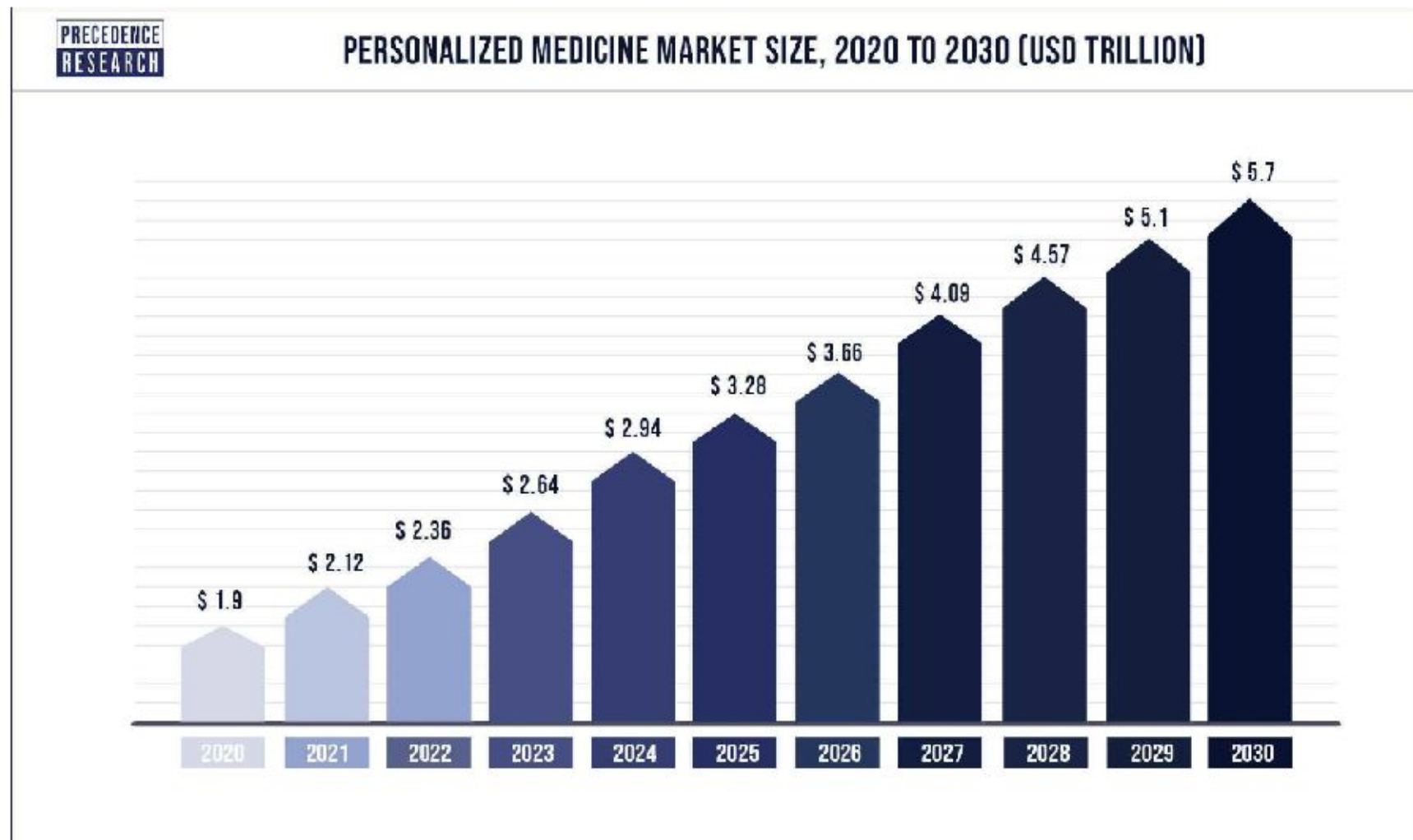




## Aligned with the Personalized Medicine market trend

The global personalized medicine market is expected to reach over \$5.7 trillion by 2030

Poised to grow at a notable CAGR of 11.6% from 2022 to 2030



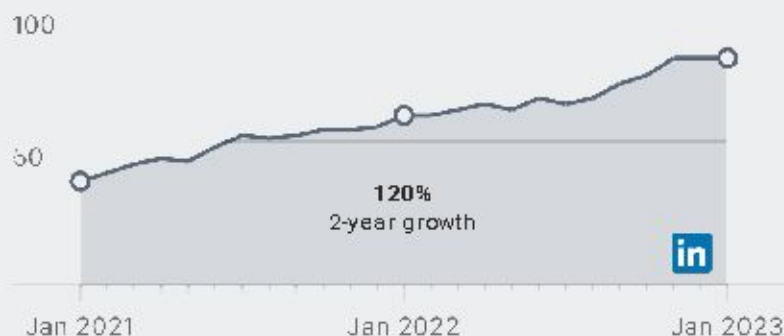
## Team

# We have a phenomenal team making this happen

- An international team working from...



## Headcount curve



## Quibim Team



**Covi Segovia**  
Creative director

Covi is a marketing lover with 10+ years experience in developing and implementing integrated marketing and communication plans for young and fast-moving companies and marketing agencies, having worked with top global brands.



**Fuensanta Bellvís**  
VP CBs & CDx

'Fuen' is a biomedical engineer with experience in the field of companion diagnostics and imaging. She started her career in a start-up to develop a multidimensional tissue signature for brain tumors. Before Quibim, she worked at Indra as software engineer.



**Jorge Navarro**  
VP People & Culture

Jorge is a human resources professional with 15 years of experience in the space. He has been a key pillar to shape the excellent Quibim culture since the headcount was 20. He previously worked at Técnicas Reunidas as HR Coordinator in different countries in MEA, Malaysia and Belgium.



**Alberto Valiente**  
Chief Corporate Officer

Alberto is a lawyer with 10+ years of experience in corporate law and M&A. From 2010 to 2021 he worked as Senior Associate in Garrigues, top-tier law firm in Spain, where he supported Quibim in Seed and Series A fundraisings. He manages and handles business operations.



**Glen Weiss**  
Chief Medical Officer

Glen is a hematology/medical oncology who has worked on multiple regulatory filings for US. He has been the Former Director of Phase I Clinical Research at Beth Israel Deaconess / Harvard Medical School and has experience in Imaging Endpoint, Exact Sciences, SOTIO Biotech, among others.



**Josep Hortigüela**  
VP QA/RA

Josep is an engineer with 15+ years of experience in the field of quality and regulatory affairs. He has previously held key positions in the medical device and biopharma sector. He worked at Grifols as production engineer and Quality Assurance manager.



**Ana Jiménez**  
Head of AI

Ana is a tech leader with 5+ years of experience and proven track record in AI modelling applied to computer vision and MLOps/cloud deployment. She is a fast growing expert leading not only new algorithms and product development but also the generation of scientific evidence through top scientific publications.



**Javier Sáez**  
Head of Finance

Javi is graduate in engineering and business manager. He started in Quibim as an intern and after his MBA came back to lead all the finance division. He is a fast growing professional with experience in SaaS models as well as value-based revenue schemes.



**Angel Alberich-Bayarri**  
Founder & CEO

Angel is a Biomedical Engineer and one of the leading experts in medical imaging and AI globally. His experience spans across the entire medical imaging specialty, from acquisition to advanced processing and interpretation. MIT Innovator Under 35.

## Board of Directors



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Amadeus Capital



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Observer  
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Observer  
Founder

## With an outstanding advisory board



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Beets-Tan**  
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The Netherlands  
Cancer Institute,  
President of the  
European Society of  
Radiology



**Dr. Jacob Visser**  
Radiologist / CMIO  
Assistant professor  
Value based imaging



Questions?

# Join the imaging catalyst for Precision Medicine

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