

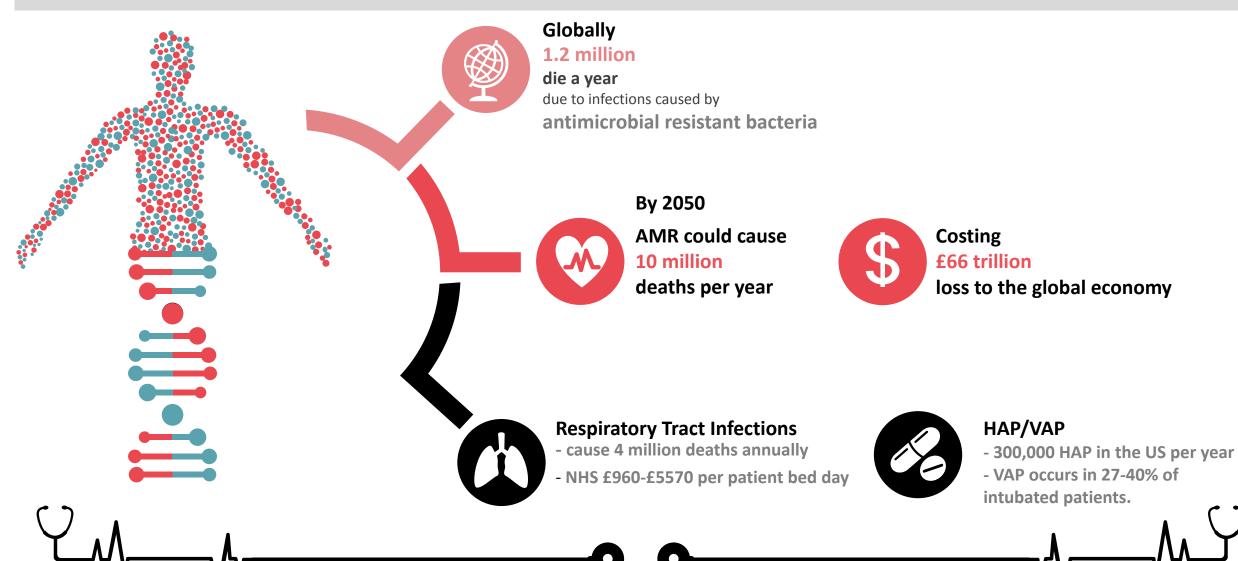
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### Anglo Nordic Life Science Conference – April 2023

### The Global Problem: Antimicrobial Resistance





### **Our Solution: A New Antimicrobial Class**





### Multimodal Compound

2 modes of action in one compound. Beneficial when evading resistance mechanisms.



#### **Broad Spectrum**

More active than clinical antibiotics (0.5-4 μM) on a broad-spectrum of pathogens including WHO and CDC critical strains.



Novel Target

Multiple mechanisms of action including a novel target, confirmed by imaging and RNA-Seq



No Cross Resistance Little-no-emergence of resistance in comparison to clinical antibiotics over 2-months of passaging.



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### In Vivo Efficacy

High efficacy against *A.* baumannii and *P.* aeruginosa – invertebrate model -Galleria mellonella.



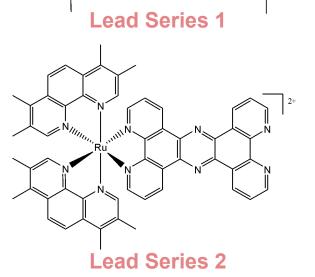
#### **Low Toxicity**

Non-toxic *in vitro* and *in vivo* (invertebrate and murine model) with a large therapeutic window - 2 orders of magnitude.



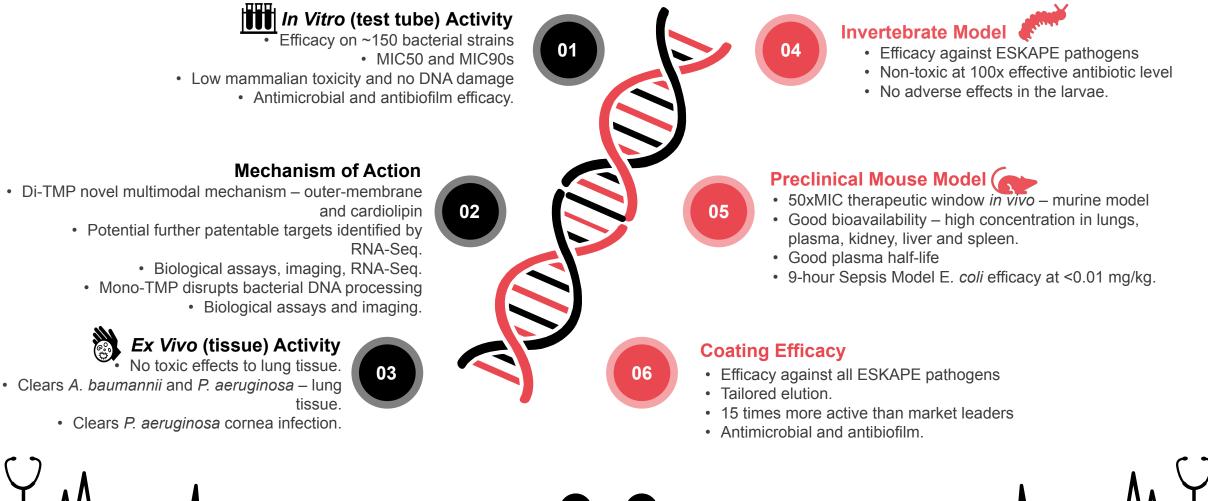
#### **Modular Synthesis**

Modular, 4-step, gram-scale synthesis with interchangeable ligands giving the capability to generate a series of complexes. Multiple Applications Broad spectrum activity when incorporated into different polymers at 1% loading – antimicrobial materials applications.





### **Technology Validation**



## Platform Technology with Multiple Applications

**Core Commercial Strategy Programme** 

### Global antibiotics market - \$57.9 billion/annum by 2028

Global antibiotic resistance \$8.21 billion 2017 \$13.6 billion by 2025 Respiratory tract - \$35.5 billion by 2027 A pharmaceutical drug to treat multi-drug resistant ESKAPE pathogens. Initial patient populations – urinary tract and respiratory tract infections.

### **Governmental Initiatives**

#### NHS Value – Based Subscription Model

Up to £10 million annually for new antibiotics – valuation based on clinical need and novelty. Deal has now been made by NHS and Pfizer (US) and Shionogi (Japan) - £10 million

#### **Pasteur Act**

Developers would be paid contractually agreed-upon amounts annually, for a duration ranging from five years up to the patent life.

#### **Strategic Partnerships**

Out-licence the IP on an application specific basis

Medical device coatings	
\$3.3 billion 2020	
\$5.6 billion 2025	
Catheters - \$1,527.3M 2026	
Endotracheal tubes - \$2.6B 2024	
Paid proof-of-concept collaboration	
• with B. Braun	
Revenue 1-2 years	











**Metallo**Bio

### Advantageous Over the Competition - Antibiotic



### Antibiotic

122 pipeline antibacterial agents, 72 address priority pathogens of these 10 represent a new class and 2 address all CDC and WHO urgent and critical pathogens

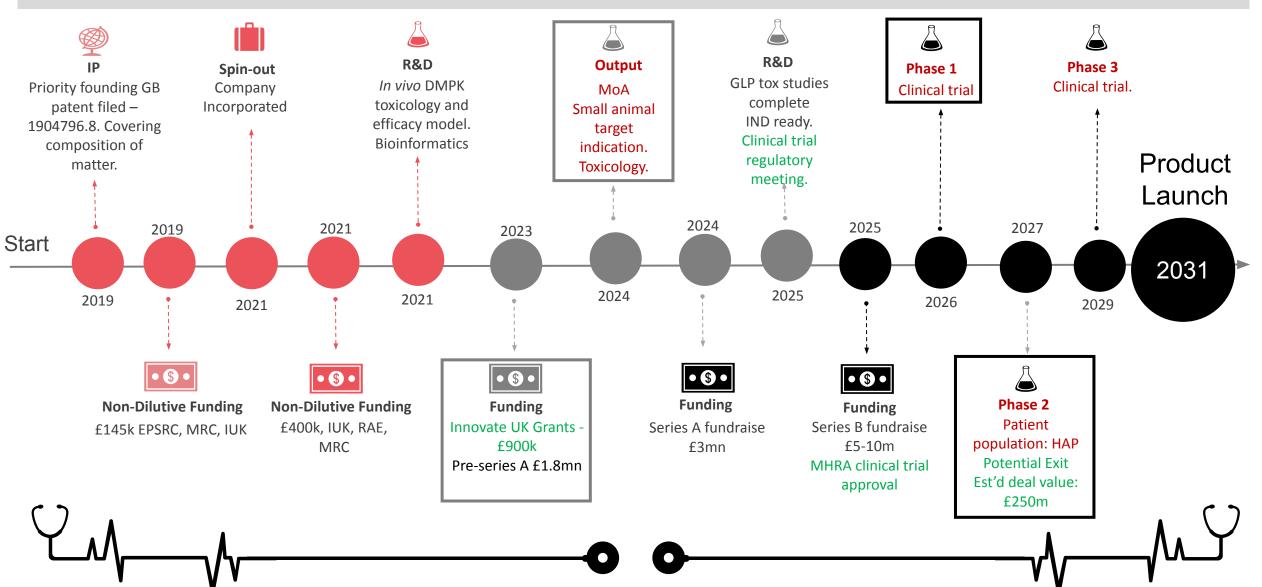
	Developer	Phase	Target Indication	Gram-negative Targeting	New Class	Broad- spectrum	Multimodal Mechanism	Novel Mechanism	Targets all WHO and CDC Critical
Ditmp	MetalloBio	Preclinical	HAP/VAP	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
MonoTMP	MetalloBio	Preclinical	HAP/VAP	$\checkmark$	$\checkmark$	<b>\</b>			$\checkmark$
VNRX-7145	VenatoRx	Phase 1	Gram-negatives	$\checkmark$	$\checkmark$	$\checkmark$			$\checkmark$
AFN1720	Debiopharm	Phase 2	Acute Skin Infections		$\checkmark$			$\checkmark$	$\checkmark$
Brilacidin	Innovation Pharma	Phase 2	Acute Skin Infections		$\checkmark$				
Cefiderocol	Shioinogi	Marketed	HAP/VAP	$\checkmark$	$\checkmark$	$\checkmark$			$\checkmark$
Gepotidacin	GSK	Phase 3	Pneumonia		$\checkmark$			$\checkmark$	
Lefamulin	Nabriva	Marketed	Pneumonia	$\checkmark$					$\checkmark$

Pugh matrix competitor analysis ranked MetalloBio antimicrobials higher than market leaders and pipeline structures – Medilink

UK.

### **Positive Commercialisation Pathway**

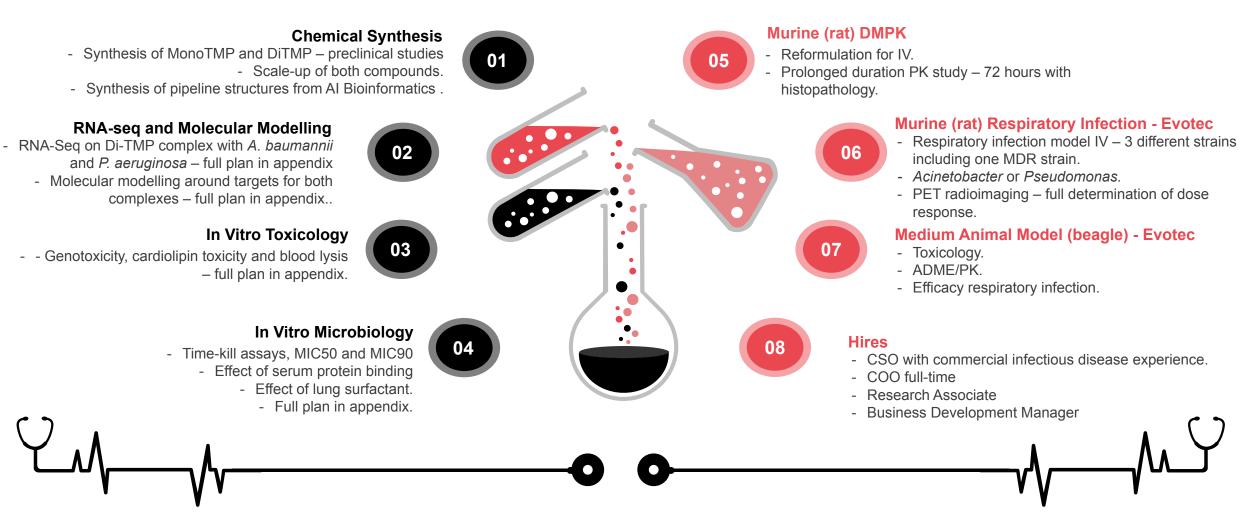




### Funding Ask – pre-Series A

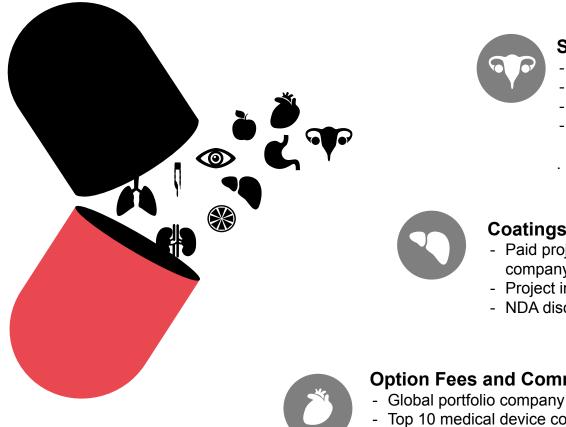


Pre-Series A fundraise: £1.8mn
 Committed: £1.03mn DSW Ventures Lead Investor
 Grants: £400k Innovate UK SMART Grant, £50k Innovate UK Women in Innovation award, £500k Biomedical Catalyst



### **Good Early Commercial Traction**





#### Systemic Antimicrobial

- Ongoing project with UK AMR SME.
- Ongoing conversations with top 10 pharmaceutical companies.
- Global committee stage with pharmaceutical corporate investment firm.
- Invited to apply for J&J and BARDA's Blue Knight initiative including JLabs space and a scientific advisory group – virtual or Washington DC

### **Coatings and Materials**

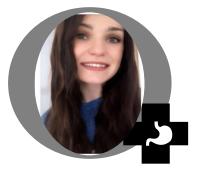
- Paid projects with top 10 medical device company and global portfolio company.
- Project in discussion with top 10 materials company.
- NDA discussions with three further materials companies.

### **Option Fees and Commercial Agreements**

- Global portfolio company £45k Option Fee Signed 6-month proof-of-concept.
- Top 10 medical device company commercial agreement in progress paid proof-of-concept ~£100k.
- Commercial proof-of-concept in draft.

### **Strong Management Team**





#### Dr Kirsty Smitten Chief Executive Officer

A Royal Academy of Engineering Enterprise Fellow and key inventor of the technology with a PhD in Chemistry and Microbiology. KS has led the technology's development since inception and secured significant non-dilutive funding. **Awards:** ELRIG Early Career Impact Awards. Forbes 30 Under 30. Nova Prize in Chemistry.





#### Dr Michael Murray Executive Chairman

Business advisor and Royal Society Entrepreneur in Residence at the University of Sheffield (TUoS) with extensive C-suite experience. MM owns Murray International Partners Ltd a business consultancy company and has led and closed numerous life science deals ranging from hundreds of thousands to multi-billions of dollars.





Professor Jim Thomas Chief Scientific Advisor

A professor of Bioinorganic Chemistry at TuoS. His research involves recognition of sensing ions, bioanions and biomolecules within cells, with a focus on antimicrobials and anticancer agents. JT has a track record of publishing in high impact factor journals and securing multi-disciplinary research grants.





Dr Richard Senior Chief Operations Officer

A commercialisation manager of life sciences at TUoS and a qualified patent attorney. RS has supported the project since its inception. RS has a PhD in Biomaterials and Tissue Engineering from TUoS and has experience in patent law as a technical assistant at Withers and Rogers LLP.





Ross McMaster Chief Financial Officer

RM is director of Suel Ltd and is Fellow of the Association of Chartered Accountants. RM has a background in local and national chartered accountancy and specializes in the provision of company structuring, strategic and business planning, management accounting and financial forecasting.



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### Research Staff and Advisory Group



#### **Research Staff**



Dr Simon Fairbanks Research Associate Chemistry



Dr Matthew Culbert Research Associate Engineering



Dr Tim Nichol Antimicrobial Coating Advisor



Professor Tom Smith Antimicrobial Coating Advisor

Scientific Advisory Group – Still Being Appointed



Prof Frederik Claeyssens Engineering Advisor



Dr Edwin Moses Commercial Mentor to the CEO



Dr Esther Karunakaran Microbiology Advisor



Dr Samantha McLean Microbiology Advisor



Dr Clare Lankester Regulatory Mentor



Professor Lesley Hoyes Microbiome Expert



### Business Model – High Return on Investment



### **B2B License Based Business Model**

Systemic Drug Modelled Phase 2 licence indicative deal valuation - £250m 2026: Upfront £25m 2027: First patient recruited - £62.5m 2030: Market authorisation application - £62.5m 2031: Market authorisation - £100m Royalties: 7-9%.

# TRL3 catheter coating deal valuation (US) - £647k 2026: Upfront £64.7k 2027: First patient recruited - £129.5k 2030: Market authorisation application - £194.2k 2031: Market authorisation - £259k Royalties: 5-7%.

### **Examples of Funding and Deals in the Space**

<ul> <li>GSK acquisition of Affinivax - 2022</li> <li>\$2.1 billion upfront and \$1.2 billion in development.</li> <li>Phase 2 development pneumococcal vaccine</li> </ul>
<ul> <li>Centauri Therapeutics Series A Round - 2022</li> <li>\$32 million – BIVF, Novo Holdings REPAIR and Evotec</li> <li>Preclinical immunotherapy for infectious disease</li> </ul>
<ul> <li>Innoviva Merger with Entasis - 2022</li> <li>\$113 million for 40% of shares, Innoviva owned 60% already</li> <li>Phase 3 clinical trials</li> </ul>
<ul> <li>Pfizer Equity and License Agreement Spero Therapeutics - 2021</li> <li>\$40 million equity and \$80 million + 8-10% royalties</li> <li>Phase 1</li> </ul>
<ul> <li>Pfizer Acquires Amplyx Pharmaceuticals - 2021</li> <li>Undisclosed amount Amplyx was valued at \$500M-\$1B 2020</li> <li>Phase 2</li> </ul>

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### The Main Points



#### Systemic Antimicrobial - preclinical development

- Novel antimicrobial class with broad spectrum activity.
- Novel target and multi-modal mechanism of action.
- Higher activities than clinically available antibiotics.
- Little-to-no-emergence of resistance.
- Expected licence deal at Phase 2 in 2026 £250 million value + royalties
- Composition of matter patent PCT application number: WO2020201754 has entered Regional/National Phase for all major territories.

#### **Antimicrobial additive**

- Efficacy at 1% loading levels.
- Broad-spectrum antibiofilm efficacy.
- Expectation to out licence at TRL3/4.
- Co-development agreement with a market leader to develop the technology for specific applications, option fee revenue within 1-month, license fee revenue within 5-months.
- Licensing based business model with application specific licensing.

### Commercial

- Application-specific licensing model for the non pharmaceutical applications of the technology.
- MetalloBio have formed a partnership with the Cystic Fibrosis Foundation and MDC CF AMR Syndicate who are financing some CF-relevant activity studies on respiratory pathogens and putting a CF advisory board together for MetalloBio.

